

Spyridon 'Ross' Tsakas

Adjunct Professor of Entrepreneurship; Serial Biotechnology Entrepreneur; PhD (ABD) Edin
setsakas@gmail.com

Summary

Spyridon 'Ross' Tsakas is an innovative, multi-award winning entrepreneur with over two decades of international business experience. He is currently also an Adjunct Professor at both Babson and Assumption College while completing his PhD from the University of Edinburgh in 2016/17. Ross enjoys studying about science, technology and new innovations as well as global travel. He will be teaching the Entrepreneurship and New Ventures in China course in Shanghai on behalf of Babson College in the fall semester of 2016.

Ross is also a member of:

World Health Organization, Medical Devices Unit (WHO)
American Association for the Advancement of Science (AAAS)
American Chemical Society (ACS)
National Defense Industrial Association (NDIA)
American Association of Pharmaceutical Scientists (AAPS)
British Academy of Management (BAM)
Global Studies Division, SPSS (Edin)

Ross has recently set up SVS Medical LLC (June 2016) and STFIH Group (July 2016) to act as the respective IP holding and investment financing vehicles through which to accelerate and finalize the development of the groundbreaking Single Vial System (SVS) technology. Over the past six and a half years of developing the idea, Ross believes there is a nine month window before market readiness and is actively seeking support to complete the project.

Please contact Ross directly at rt@stfih.com or rt@svsmedical.com for further information.

Education

The University of Edinburgh

Doctor of Philosophy (Ph.D.), Science, Technology & Innovation Studies, 2012 - 2016

The University of Edinburgh

Master's Degree, International Business & Emerging Markets, 2009 - 2010

American College of Greece

Bachelor's Degree, International Business & European Affairs, 2005 - 2009

Ethnikon kai Kapodistriakon Panepistimion Athinon

Biologie-/Biosystemtechnik, 2005 - 2009

Experience

Founder & President at STFIH Group

July 2016 - Present (2 months)

Private equity funding, investment sourcing, handling and holding corporation for startups and companies of all sizes.

Currently holding and account managing:

Tinko S.A. (Germany and China)- setsakas.wixsite.com/tinko (Leisure & Hospitality Sector)

TTC Inc. (Greece)- www.ttc.com (Leisure & Hospitality Sector)

BioFaran Laboratories S.A. (Greece/Croatia)- <http://www.svsmedical.com/biofaran-sa.html> (Cosmetics & Pharmaceuticals)

Eulysis UK Limited (UK)- www.svsmedical.com/eulysis-inc.html (Philanthropy & Healthcare Sector)

Eulysis R&D Limited (UK)- www.svsmedical.com/eulysis-inc.html (Philanthropy & Healthcare Sector)

Eulysis Group Limited (UK)- www.svsmedical.com/eulysis-inc.html (Philanthropy & Healthcare Sector)

Eulysis Inc. (USA)- www.svsmedical.com/eulysis-inc.html (Philanthropy & Healthcare Sector)

SVS Medical LLC (USA)- www.svsmedical.com (Philanthropy & Healthcare Sector)

Adjunct Professor of Entrepreneurship at Babson College

July 2016 - Present (2 months)

Teaching the BRIC- China course (Entrepreneurship and New Ventures in China), for the Entrepreneurship Department of Babson College. Course is split between a week in Beijing on a cultural tour followed by three weeks of intensive coursework alongside Fudan University with 25 of the best and brightest Babson College students. Delighted and excited to be a part of this wonderful, global initiative to expand entrepreneurship across borders.

Courses:

1. Social Entrepreneurship by Design
2. Entrepreneurship and New Ventures in China

Assistant Professor of International Marketing at Assumption College

July 2016 - Present (2 months)

Visiting Assistant Professor of International Marketing and Entrepreneurship in the Department of Business Studies.

Courses:

1. Small Business Management
2. Entrepreneurship & Healthcare

Founder, President and Chairman at SVS Medical LLC

May 2016 - Present (4 months)

Responsibilities: Developed SVS Medical LLC (SVS Med) to provide Consultancy Services from Innovation Discovery through to Post-Launch Surveillance for Life Sciences companies of all sizes.

Projects-

Eulysis Inc., Single Vial System (SVS) technology (www.svsmedical.com/eulysis-inc.html)

Biofaran Laboratories S.A., Cosmetic Formulations (www.svsmedical.com/biofaran-sa.html)

PhD Candidate & Visiting Lecturer at The University of Edinburgh

September 2012 - Present (4 years)

Responsibilities: PhD Candidate in the School of Social and Political Sciences with a concentration on Science, Technology & Innovation Studies at the University of Edinburgh. Visiting Lecturer at multiple UK and US universities on topics relating to Entrepreneurship, International Business, Innovation and Healthcare with a focus on the application of innovation to improving global health.

Select Appointments:

Visiting Lecturer of Entrepreneurship, Babson College (2014-2017)

Visiting Assistant Professor of Marketing, Assumption College (2016-2017)

Visiting Lecturer of Healthcare & Entrepreneurship, Tufts University (2014-2015)

Delegate, Symposium for Entrepreneurship Educators (SEE) Certification Training at Babson College

May 2016 - June 2016 (2 months)

Responsibilities: Participated in the 2016 SEE Certification Training as part of the enrollment process as a Visiting Lecturer of Entrepreneurship at Babson College. Delighted to have attended and been introduced to exciting methods and means to deliver entrepreneurship education to bright scholars.

Founder, President and Chairman at Eulysis Inc.

October 2011 - April 2016 (4 years 7 months)

Responsibilities: Invented the multi-award winning Single Vial System (SVS) technology. Established Eulysis UK to develop and commercialise the SVS for Parenteral Drug Delivery. Collaborated with and endorsed by world renowned institutions including the Bill & Melinda Gates Foundation, World Health Organization and the Royal Society of Edinburgh among others. We aim to expand pharmaceutical access globally at a reduced price since our SVS can deliver twice as many medicines at half the cost.

From October 2011 to June 2015, I was the Executive Director and Chairman of the Board. From June 2015 to April 2016, I was the Head of Research.

Visiting Lecturer at Tufts University

July 2014 - November 2014 (5 months)

Designed, developed and taught the "Entrepreneurship and Healthcare" course through the Interdepartmental Experimental College.

Project Director at Harvard University

September 2014 - October 2014 (2 months)

Designed, developed and taught a course to a Joint Harvard/MIT MBA cohort.

Co-Founder, CEO and Chairman at Eulysis Limited

February 2010 - August 2014 (4 years 7 months)

Responsibilities: Established Eulysis to commercialise device innovations which I conceived, developed and patented. Networked and negotiated business relationships to create trust and confidence in potential business partners. Identified new business opportunities effectively and tailored proposals to satisfy individual corporate demands. In charge of market research, lead generation, business development, as well as formulation and execution of business strategy. I was awarded an Enterprise Fellowship by the Royal Society of Edinburgh and Scottish Enterprise for the ingenuity of the device developments and the innovative solutions they offered for cosmetic and medical products.

Project Manager at The University of Edinburgh

November 2012 - July 2013 (9 months)

Project Manager for MBA and PhD students in the Department of Business.

Enterprise Fellow at Royal Society of Edinburgh

October 2010 - October 2011 (1 year 1 month)

Responsibilities: Competed for and was awarded a highly prestigious Enterprise Fellowship to commercialise the innovative products I developed. Conducted product and business development activities in collaboration with several organisations to promote and commercialise these products both in the UK and abroad. Attended monthly training sessions to develop commercialisation acumen and enrich my core business skills.

Market Research Consultant at Diageo

January 2010 - June 2010 (6 months)

Responsibilities: Selected as one of three among 65 students from my MSc to conduct market research in Addis Ababa, Ethiopia. Contracted to compose a market entry and analysis report to aid the company's promotion of an alcoholic beverage into the Ethiopian market. The market entry and analysis report my team created was very well received by Diageo and the representatives were thoroughly impressed by our in-depth approach to recognising potential obstacles and offering creative solutions to confront them.

Executive Assistant at BioFaran S.A.

February 2005 - August 2009 (4 years 7 months)

Responsibilities: Engaged in business development activities involving a variety of different sectors including: patent drafting and translations in Greek and English; administrative duties regarding the correspondence of the company; scheduling of meetings and events; marketing/promotional material creation in Greek and English. Adapted the company's outlook and strategy focus to meet client expectations and assisted in creating a climate conducive for negotiations on a transnational level. Company successfully established sales in beauty institutes in Greece and Croatia.

Patents

A Container Having a Recessed Closure for Drying and Storing One or More Active Agents

United Kingdom Patent GB2485254 Issued August 22, 2011

Inventors: Spyridon 'Ross' Tsakas, Spyros Tsakas

Cellular Telephones Serving as Medico-Biological Helping Devices

Greece Patent GR20100100204 Issued October 13, 2010

Inventors: Spyridon 'Ross' Tsakas, Spyros Tsakas

Dual Protection of Medicinal-Pharmaceutical Products and New Techniques for their Applications

United States Patent US2010004212 Issued July 1, 2010

Inventors: Spyridon 'Ross' Tsakas, Spyros Tsakas

Reactors (Medical Devices) in Which Chemical, Biochemical, Biological Reactions - Activations Take Place and their Final Products are Used

United States Patent US2008206854 Issued August 28, 2008

Inventors: Spyridon 'Ross' Tsakas, Spyros Tsakas

Courses

Master's Degree, International Business & Emerging Markets

The University of Edinburgh

Developing Knowledge-based International Businesses
in Emerging Economies

International Strategy

Doing Business Projects in Emerging Markets

Global Financial Markets and Emerging Economies

Doctor of Philosophy (Ph.D.), Science, Technology & Innovation Studies

The University of Edinburgh

Research Skills in the Social Sciences: Research Design

Globalisation and Health

Public Health Systems in Developed and Developing
Countries

**Delegate, Symposium for Entrepreneurship
Educators (SEE) Certification Training**

Babson College
Babson Symposium for Entrepreneurship Educators
(SEE) 2016

Projects

Eulysis

February 2010 to Present

Members: Spyridon 'Ross' Tsakas, Grahame Bulfield, Spyros Tsakas, Malcolm Bateman, Debra Kristensen, Darin Zehrung, Manjari Lal, Alex Flood

Eulysis' Single Vial System (SVS) is an innovative storage and reconstitution device for pharmaceuticals such as vaccines, antidotes and antibiotics. SVS solves numerous economic, humanitarian and environmental inefficiencies and risks caused by existing technologies.

Publications

System Introduced by Eulysis Could Prolong Storage of Medicines and Save Millions of Lives

European Pharmaceutical Manufacturer News January 2011

Authors: Spyridon 'Ross' Tsakas

Spyridon 'Ross' Tsakas (pictured), Edinburgh-based scientist turned entrepreneur, has created and patented a unique method for prolonging the lifespan of drugs.

Entrepreneurs Grow the Future in Scottish Labs

Talent Scotland June 2011

Authors: Spyridon 'Ross' Tsakas

Spyridon formed Eulysis Ltd to commercialise the Single Vial System (SVS), prolonging the lifespan of drugs so they can be stored without refrigeration for years without losing potency.

New Life for Medicines

Alluminate July 2011

Authors: Spyridon 'Ross' Tsakas

The Single Vial System would avoid the need for refrigeration and reduce manufacturing and transportation costs.

Royal Society of Edinburgh Research Awardees

Royal Society of Edinburgh Resource Magazine November 2011

Authors: Spyridon 'Ross' Tsakas

Spyridon Tsakas
University of Edinburgh Business School
Single Vial System

Worldwide Who's Who Profile

Worldwide Who's Who Registry of Distinguished Individuals February 2012

Authors: Spyridon 'Ross' Tsakas

Driven and committed, Mr. Tsakas is the founder and president for Eulysis Limited; an innovative device development company focused on improving the storage and delivery of pharmaceutical products.

Eulysis: A Company Driven by Humanitarian Purposes

University of Edinburgh Business School: Joint PhD/MBA Research Assignment March 2012

Authors: Spyridon 'Ross' Tsakas

The condition of medicines and vaccines' storage affects their lifespan. New storage methods are crucial for the maintenance of the pharmaceutical products, especially in third world countries, where diseases are a major threat. A young and promising entrepreneur, Ross Tsakas, identified a new opportunity in the field and created Eulysis in 2010. His company developed a device that increases drugs lifespan.

Capital business elite celebrated in the first Edinburgh Chambers of Commerce Awards

STV March 2012

Authors: Spyridon 'Ross' Tsakas

Most Promising New Business Commendation; Finalist for High Growth Company of the Year

Business School Masters Graduate Receives Prestigious Bill & Melinda Gates Foundation Award

University of Edinburgh Business School News May 2012

Authors: Spyridon 'Ross' Tsakas

Eulysis UK Limited announced today that it is a Grand Challenges Explorations winner. Grand Challenges is an initiative funded by the Bill & Melinda Gates Foundation. Spyridon-Edouard Tsakas, a 2010 graduate of the Business School's MSc in International Business and Emerging Markets Programme, is Founder & President of Eulysis and will pursue an innovative global health and development research project, titled Single Vial System (SVS).

Young Edinburgh Entrepreneurs Win Business Awards

All Media Scotland September 2012

Authors: Spyridon 'Ross' Tsakas

Ross Tsakas (26), founder of Eulysis UK Ltd, an innovation company that specialises in improving the storage and delivery of pharmaceutical products, won the award in recognition of outstanding business innovation at The Prince's Trust Youth Business Scotland Growth Fund Awards at Citizen M last night.

The Youth Dividend

Sunday Herald April 7, 2013

Authors: Spyridon 'Ross' Tsakas

What is good about the Power of Youth summit is that I'll get to meet people who are entrepreneurs like me, and there are always possible collaborations and joint ventures that could emerge. Even if we are in

completely different sectors we can find common ground on issues like funding infrastructure, networks, project planning, cash flow management, legal issues.

43North unveils 11 finalists, two from WNY

Innovation Trail October 16, 2014

Authors: Spyridon 'Ross' Tsakas

Eulysis UK Limited

Hometown: Edinburgh, Scotland

People's Choice Award voting hashtag: #43North5

Eulysis UK is a groundbreaking development company focused and committed to optimizing pharmaceutical access globally. In collaboration with the World Health Organization, Gates Foundation and other major institutions, Eulysis UK intends to commercialize the SVS technology on a global scale to provide expanded access to life-saving medicines.

43North judges favored finalists with developed ideas

Buffalo News October 30, 2014

Authors: Spyridon 'Ross' Tsakas

Eulysis UK Ltd. received early backing from the Gates Foundation for its system to store and ship drugs in a single vial that mixes its freeze-dried ingredients with the liquid component with a single push to break a membrane separating the two.

Eulysis' founder Ross Tsakas estimated that it could take another nine months to prove to regulators that the Scottish company's product works as well as conventional methods. Its single-vial delivery system doesn't require additional studies to receive regulatory approval.

As a result, Tsakas estimated that the company could be generating revenue within a year, and while it would initially license production to other manufacturers, Eulysis plans to start making its product itself within four years, potentially employing up to 100 people at a factory that could be located in Buffalo.

11 Lessons Learned from the Biggest Pitch Contest of All Time

Forbes November 3, 2014

Authors: Spyridon 'Ross' Tsakas

10) Validation Nation – Ross Tsakas checks a lot of the aforementioned boxes. The Scotsman is an impressive presenter with a huge, game-changing idea – a one-vial delivery system for vaccines that has applications worldwide, especially in the developing world. The Gates Foundation has spent billions creating efficient ways to deliver vaccines to poor nations. As Tsakas presented, one could only wonder what the Gates team would say about his technology. Then he showed his cards: The Gates Foundation had already given him a grant to support his research. Tsakas wound up with a \$500,000 investment, and the runner-up designation.

Eulysis in Bloomberg

Bloomberg Businessweek March 4, 2015

Authors: Spyridon 'Ross' Tsakas

Company Overview

Eulysis UK Limited develops devices that focus on improving the storage and delivery of pharmaceutical products. The company offers Single Vial System (SVS), which allows the integration of a lyophilized active ingredient(s) and its diluent for reconstitution to exist within the same container. Its SVS technology can be used in the reconstitution of vaccines, such as products for the treatment of malaria (Artesunate), smallpox (ACAM 2000), diphtheria, tetanus, pertussis (whooping cough), poliomyelitis, and influenza B (Pentacel).

The company was founded in 2010 and is based in Roslin, United Kingdom.

Eulysis- Investment Opportunity- SVS innovation doubles pharmaceutical access at half cost globally

PRLog July 27, 2016

Authors: Spyridon 'Ross' Tsakas

Prof. Dr. S Tsakas II of SVS Medical LLC, Parent Company of Eulysis Inc. announces latest Investment Prospectus

BioFaran Laboratories S.A.- Investment Opportunity-Revolutionary Cosmetics for Skincare Rejuvenation

PRLog July 27, 2016

Authors: Spyridon 'Ross' Tsakas

Prof. Dr. S Tsakas II, Founder of SVS Medical LLC, Parent Company of BioFaran Laboratories S.A., provides insight into the latest moves for the company in the US market.

Groundbreaking healthcare technologies to revolutionize global health and improve human health

PRLog July 27, 2016

Authors: Spyridon 'Ross' Tsakas

Prof. Dr. S Tsakas II discusses emerging trends with his companies and technologies

Greek National Top 40 under 40- Founder Profile: Prof. Dr. S Tsakas II

National Press of Greece

Authors: Spyridon 'Ross' Tsakas

Prof. Dr. S Tsakas II is a world renowned entrepreneur with over two decades of experience. He is also an Adjunct Professor at Babson College and completing his PhD from the University of Edinburgh.

SVS Medical LLC announces completion of new \$1.75 million venture financing round for Eulysis Inc. & BioFaran Laboratories S.A

MENA Financial Network (MENAFN Press) July 30, 2016

Authors: Spyridon 'Ross' Tsakas

The investment deal was formalized recently and is pending completion to launch the world-leading and acclaimed healthcare technologies.

SVS Medical LLC is seeking candidates for C-Level Positions

MENA Financial Network (MENAFN Press) August 1, 2016

Authors: Spyridon 'Ross' Tsakas

SVS Medical LLC announced today that it is actively searching for qualified, experienced healthcare candidates to consider joining the company.

No. 88: A Breather For You, Two Months For Zuckerberg And A 43North Winner Goes South

Innovateli August 1, 2016

Authors: Spyridon 'Ross' Tsakas

Previously: Eulysis UK, a biotech startup at the Roslin accelerator in Scotland, turned down \$500K in last year's contest.

Wikimedia Profile- Prof. Dr. S Tsakas II PhD (ABD) Edin

Wikimedia Commons August 2, 2016

Authors: Spyridon 'Ross' Tsakas

Wikimedia Profile Page for Spyridon 'Ross' Tsakas

BREAKING- Eulysis UK Limited announces cessation of operations and transfer to SVS Medical LLC

EntSun August 3, 2016

Authors: Spyridon 'Ross' Tsakas

Eulysis UK Limited announced today that it will be ceasing UK operations and all the rights to patents in the company's name have now become the property of SVS Medical LLC. SVS Medical LLC, founded by Prof. Dr. S Tsakas II, is a company headquartered in MA, USA that will now continue the remaining steps of technology development leading to market launch for the Single Vial System technology. SVS Medical LLC's website is available at www.svsmedical.com.

Revolutionary Startups in the Press

A. Welsh August 3, 2016

Authors: Spyridon 'Ross' Tsakas

I found out this morning that my company (Eulysis UK Limited) is in an article with Mark Zuckerberg and Elon Musk.

Honors and Awards

Academic Distinction

American College of Greece

June 2009

Enterprise Fellowship

Royal Society of Edinburgh & Scottish Enterprise

October 2010

High Growth Pipeline

Scottish Enterprise & Business Gateway

March 2011

Starter for 6 Fast Track Programme

Cultural Enterprise Office

September 2011

Finalist- Most Promising Young Life Science Company

Nexxus Scotland

October 2011

Finalist- Innovation of the Year

Nexxus Scotland

October 2011

Institute of Pharmacy and Biomedical Sciences KE Hub Grant

Strathclyde University- Department of Pharmacy and Biomedical Sciences

October 2011

Innovation Fund

Prince's Scottish Youth Business Trust

Worldwide Who's Who of Distinguished Entrepreneurs 2012- VIP Classification

Finalist- Enterprise Awards Scotland

Lloyd's TSB

February 2012

Most Promising Business of the Year Commendation

Edinburgh Chamber of Commerce

March 2012

Finalist- High Growth Company of the Year

Edinburgh Chamber of Commerce

March 2012

Account Management Pipeline

Scottish Enterprise & Business Gateway- April 2012

Grand Challenges Explorations Phase I Grant

Bill & Melinda Gates Foundation

May 2012

Research & Development Award

Scottish Enterprise & European Regional Development Fund

June 2012

Outstanding Business Innovation Award 2012

Prince's Trust

September 2012

PhD Champion Scholarship

University of Edinburgh

November 2012

Upstart Awardee

Upstart

March 2014

Massachusetts Institute of Technology (MIT) Hacking Medicine Cohort

Village Capital

May 2014

MassChallenge Finalist

MassChallenge

May 2014

Prince's Trust Enterprise Network

HRH Prince Charles The Prince of Wales

June 2014

Invited Member- American Chemical Society

American Chemical Society

September 2014

43North Finalist

43North

October 2014

Google Cloud Platform- \$100k Awardee

Google

December 2014

Invited Member- National Defense Industrial Association

National Defense Industrial Association

September 2015

Invited Member- American Association for the Advancement of Science (AAAS)

American Association for the Advancement of Science (AAAS)

October 2015

MIT Startup Spotlight 2015 Exhibitor

Massachusetts Institute of Technology (MIT) Enterprise Forum

December 2015

Symposium for Entrepreneurship Educators (SEE) Certification Training- Full Scholarship

Babson College

May 2016

Price-Babson SEE Program Certificate of Completion

Babson College

June 2016

National Top 40 under 40- Greece

Greek National Times

July 2016

Languages

English

(Native or bilingual proficiency)

Greek

(Native or bilingual proficiency)

Spanish

(Full professional proficiency)

German

(Professional working proficiency)

Spyridon 'Ross' Tsakas

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14 people have recommended Spyridon 'Ross'

"Ross brings first-hand experience as an entrepreneur who's worked in the trenches into the classroom to inspire and challenge students. I'm impressed by his accomplishments so far and his willingness to pay it forward to those seeking his advice. Given the many challenges entrepreneurs face daily, we need more individuals like Ross who are willing to dedicate themselves to achieving success and then teaching others how to do the same."

— **Phil Kim**, *Associate Professor of Entrepreneurship, Babson College*, was with another company when working with Spyridon 'Ross' at Eulysis Inc.

"I have had the pleasure of working with Spyridon Ross Tsakas on several management and finance projects during our time at the University of Edinburgh. Ross has a great attitude towards cooperating and taking full responsibility of completing tasks at hand. His positive outlook on group work and great ability to brainstorm and come up with an array of ideas for business-oriented solutions makes Ross a great colleague that can be relied on. His soft skills undoubtedly make him a valuable member of any team working task at hand. Despite early stages in his professional career, Ross has already proven that his aspiration, business acumen and determination to succeed are key attributes possessed by him. I wish Ross all the best in his future business endeavors!"

— **Fedor Babkin**, worked with Spyridon 'Ross' at Eulysis Inc.

"Ross is an excellent young entrepreneur with a strong background in the life sciences and start-up companies, as well as wider business experience, including in the developing world."

— **Grahame Bulfield**, worked directly with Spyridon 'Ross' at Eulysis Inc.

"I have worked with Ross assisting him to access funding from the PSYBT's Innovation Fund to develop his Single Vial System. He is extremely hard-working and ambitious and has developed a fantastic network of experts, advisers and friends to help him drive the project forward. Ross has focused on engaging with his potential customers from an early point and is clear on his route to market and the detailed steps he needs to take to get there. He is passionate about his product which not only has financial and environmental benefits but in allowing double the number of vaccines to be delivered could also save lives."

— **Evelyn McDonald**, was a consultant or contractor to Spyridon 'Ross' at Eulysis Inc.

"I've worked with Ross since his time as a RSE Fellow. It's been a real pleasure to work with Ross who combines hard work with imagination which is critical in a CEO of an early stage technology company. He has excellent international experience, which again will be invaluable in developing the company. He will be successful."

— **Malcolm Bateman**, was with another company when working with Spyridon 'Ross' at Eulysis Inc.

"Having worked with Ross on a research project recently, I have been continuously impressed by his professionalism and exceptional entrepreneurial capabilities. Ross has a rare ability to spot and pursue a business opportunity that already took him far in his career progression. I know Ross as a talented and charismatic individual, always committed to achieving the highest results. His engaging and easygoing personality makes it pleasure to work with him."

— **Ekaterina Timofeeva**, was with another company when working with Spyridon 'Ross' at Eulysis Inc.

"I have worked with Ross via Scottish Enterprise's High Growth Pipeline service over the last year. He has conducted himself superbly throughout this time and is a consummate professional. I gave Ross the benefit of my advice and access to Scottish Enterprise services but in truth he drove his Eulysis project himself and took it to a new level. As a result of his efforts Ross has been granted Scottish Enterprise's elite Account Management status. In my estimation Ross is a self motivated individual who also combines a pleasant character with great communication skills and an ability to work with a whole range of experts, specialists, funding agencies and advisors. He has maintained a customer focus throughout his development phase, not always common amongst high growth start-ups and I am sure will continue to build on this excellent start and create a high value company. Ross has created innovation that will benefit medicine and therefor humanity and his Gates Foundation Award is his just reward. I wish Ross all the best with Eulysis and I look forward to keeping in touch with him"

— **John Hughes**, was with another company when working with Spyridon 'Ross' at Eulysis Inc.

"Ross is one of my best friends and most inspiring business colleagues. I love what he's doing and his execution is unrivaled. Ross is a sophisticated entrepreneur, whom I cherish and respect both professionally and personally."

— **K. A. Hill**, was a consultant or contractor to Spyridon 'Ross' at Eulysis Inc.

"Ross is a successful entrepreneur. Passionate, open-minded and creative, he started few startups and demonstrated of excellent communication skills and strong work ethic. I've always known Ross as a visionary leader, persevering on achieving his goals with a very clear idea of what his business will become. Ross way of life and work take its roots from his solid European and American background,he speaks

fluently many languages (English, spanish, greek ...) Ross is one of my smartest friends, competent, enjoyable and effective he gathers all qualities that make projects he get involved in a real success. I fully recommend Ross without any hesitation as a friend, employee and most of all as a person."

— **Saad RGUIG**, worked directly with Spyridon 'Ross' at Eulysis Inc.

"I first met Spyridon in 2010 and have since been impressed by the enormous progress he has made towards commercialising his unique technology for prolonging the life of drugs at Eulysis. Hard working, enthusiastic and commercially astute, Eulysis has been excellently set up by Spyridon for undoubted commercial success, and I look forward to tracking their high growth progress this year and onwards."

— **Charlie Wardrop**, was with another company when working with Spyridon 'Ross' at Eulysis Inc.

"I have worked with Ross since he held an RSE/SE Enterprise Fellowship, an award which enabled him to start up Eulysis Ltd. Ross had to impress a panel of experienced entrepreneurs and business people to gain the award in the first instance. I quickly learned that Ross is a very diligent, conscientious individual with a strategic business brain, whilst also being able to build strong and lasting relationships with colleagues and business partners. I have no hesitation in recommending Ross as a good person to do business with."

— **Anne Fraser**, was with another company when working with Spyridon 'Ross' at Royal Society of Edinburgh

"I have known Ross since September 2009, I had the pleasure and chance to enrol with him on the University of Edinburgh Business School's MSc in International Business and Emerging Markets. Ross is a very highly motivated individual and from the first day in the Business School he was expressing his interest to pursue an entrepreneurial career. Ross is a very friendly, intelligent and meticulous person. Moreover, he is a native Greek and English speaker. In addition, he has excellent written and verbal communication skills. Ross possesses an outgoing personality and he mixes well. He makes his full contribution to a team and he was popular within our classmates. Working with many nationalities in our MSc programme has been no problem for Ross. He had adapted well to the different cultures, and he has been able to mix and get on well with people from different countries. From my experience, he has been very liked and respected. I had the pleasure to collaborate with him for the development of his start-up companies, and I can assure that he has all the raw characteristics of a successful entrepreneur. Ross has demonstrated great enthusiasm and acted as a team leader on the projects we had worked on together. He has very strong ability to grasp concepts and put across ideas on successful business endeavours. Ross has a very strong motivation to excel into his business activities. In view of his dedication and ability I am confident that Ross will prove to be a valuable asset to any organisation fortunate enough to collaborate with him. It is with pleasure that I recommend him highly without hesitation."

— **Spyridon (Spiros) Batas**, was with another company when working with Spyridon 'Ross' at The University of Edinburgh

"I would like to take the opportunity to offer a formal recommendation for Spyridon Tsakas. As his fellow student at the University of Edinburgh I have known “Ross” for approximately two years and worked on several projects with him. Demonstrating an incredible initiative, strong dedication and great presentation skills, he constantly was rated among the best students in class. Ross leads by example and I always found his enthusiasm and dedication both inspiring and motivating. Ross has worked hard to build authentic relationships with his fellow students and his efforts have created a happier and more productive team on many projects. I believe Ross exhibits many of the qualities that are essential to business managers, leaders and decision makers. Hence I highly recommend Spyridon Tsakas for all business and management roles across various industry sectors."

— **Ferdinand von Salis-Soglio**, studied with Spyridon 'Ross' at The University of Edinburgh

"On the top 5% of my classes."

— **George Sainis**, taught Spyridon 'Ross' at American College of Greece

[Contact Spyridon 'Ross' on LinkedIn](#)